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Job Posting

Position: Account Manager

Summary: Achieves maximum sales profitability, growth and distribution within an assigned territory by effectively selling Crown Distributing's products. Responsible for total management of Crown's portfolio, company directives and customer satisfaction in each retail account.

Core Functions:

- Promote/sell/secure orders from retail customers using relation-ship based customer service.
- Demonstrate in-depth knowledge of Crown's portfolio as well as the products themselves.
- Be aware and drive company directives to increase sales and distribution.
- Develop and maintain professional relationships with retail accounts and present professional sales presentations.
- Leverage analytical abilities to optimize inventory levels in retail accounts using past sales history, changes in climate, competitive activity and special promotions.

Please send Resume and contact info to

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